

LIGHTBOX DATA SCORECARD FOR THE BIG GAME

San Francisco

VS

Kansas City

1st Quarter: Market Barometers (3 pts each)

-9%	Environmental Due Diligence Volume (% growth)	-22%
54 th	Overall Real Estate Prospect Rank in 2024	34 th
-39%	Growth in Pricing for CRE listings (% change)	-44%
6		3

2nd Quarter: Appraisal Sound Off (3 pts each)

-27%	Appraisal Activity (% change)	6%
-5%	Annual Appraisal Fees (% growth)	-29%
-17%	Appraisal Turnaround Time (% change)	-16%
6	2 nd Quarter Scoring	3
12	Half Time Score	6

3rd Quarter: LightBox Geometry (7 pts each)

690k	Parcels	893k
548k	Building Footprints	849k
171k	Points of Interest	104k
7	3 rd Quarter Scoring	14

4th Quarter: ESG and Env Justice (7 points each)

4.2%	Percentage of metro's properties that are not in Special Flood Hazard Area (SFHA)	48.5%
35 KBTU/SF	Overall Energy Use Intensity	54 KBTU/SF
100%	Percentage of metro's population with broadband access	100%
14	4 th Quarter Scoring	14
33	★ Final Score ★	34

- Sources:
- LightBox EDR ScoreKeeper model
 - Emerging Trends in Real Estate® 2024
 - LightBox RCM®
 - LightBox Collateral360
 - LightBox SmartFabric
 - LightBox Flood Zone Maps
 - LightBox Broadband Mapping

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